



# Edexcel GCSE

## 1BS0 (9-1) Specification map

### Theme 1: Investigating small business

#### Enterprise and entrepreneurship

	Unit 1	Unit 2	Unit 3	Unit 4	Unit 5	Unit 6	Unit 7	Unit 8	Unit 9
1.1.1 The dynamic nature of business	✓								
1.1.2 Risk and reward	✓								
1.1.3 The role of business enterprise and entrepreneurship	✓								

#### Spotting a business opportunity

1.2.1 Customer needs		✓							
1.2.2 Market research		✓							
1.2.3 Market segmentation		✓							
1.2.4 The competitive environment		✓							

#### Putting a business idea into practice

1.3.1 Business aims and objectives			✓						
1.3.2 Business revenues, costs and profits			✓						
1.3.3 Cash and cash-flow			✓						
1.3.4 Sources of business finance			✓						

#### Making the business effective

1.4.1 The options for start-up and small businesses				✓					
1.4.2 Business location				✓					
1.4.3 The marketing mix				✓					
1.4.4 Business plans				✓					

#### Understanding external influences on business

1.5.1 Business stakeholders					✓				
1.5.2 Technology and business					✓				
1.5.3 Legislation and business					✓				
1.5.4 The economy and business					✓				
1.5.5 External influences					✓				

# Cppe Dec 2014 Edexcel Specification Answers

**Jessica J Manson**



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web during lessons students must be involved in activities which enable them to respond cognitively emotionally and imaginatively to imaginative writing several of the activities found in this section can be adapted for use in the section ideas for after the reading and vice versa activity 1

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