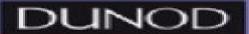


4° édition

Construire son Business Plan

Les clés pour un BP performant

> Catherine Léger-Jarniou Georges Kalousis



Construire Son Business Plan E Eacutedition Entrepreneurs

Claude Ananou, Louis Jacques Filion, Christophe Schmitt

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Réussir sa création d'entreprise sans business plan Claude Ananou, Louis Jacques Filion, Christophe Schmitt, 2012 Avec un million d entrepreneurs de plus en moins de trois ans la France a rattrap une densit entrepreneuriale pr sente l international Pourtant les cr ateurs d entreprise ont de grandes r ticences se lancer tant le processus leur para t complexe D ailleurs les plus grands succ s viennent des entrepreneurs qui ma trisent avec brio la conception d opportunit et qui n ont pas forc ment b ti un business plan Dans cet ouvrage un ensemble d outils sont mis la disposition du cr ateur pour l aider dans sa d marche et le conduire vers le succ s Les approches sugg r es font appel autant ses capacit s cr atives qu analytiques pour transformer la compr hension des besoins du march en opportunit s d affaires Dans cette perspective l approche SynOpp sugg re une d marche innovante pour soutenir la cr ation d opportunit du futur entrepreneur tandis que l approche ID O offre des param tres structurants pour l aider d finir des sc narios pour passer l action L ouvrage propose une vision globale des actions mener Il a t con u comme un fil conducteur qui offre au cr ateur des rep res pour ses prises de d cision Il favorise l organisation coh rente de ses activit s en fonction de l avenir qui l souhaite construire Source 4e de couv

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