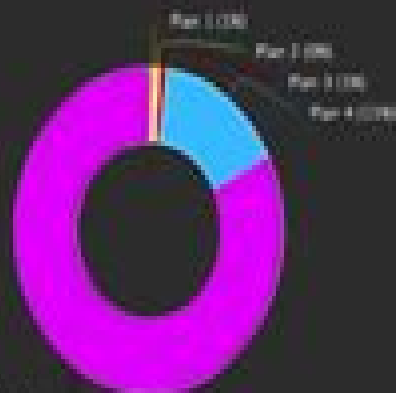


TOP SELLING PLANS

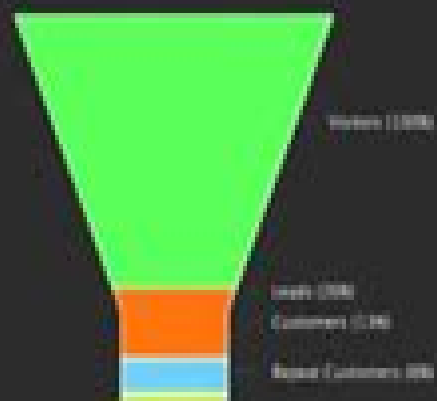


Plan 1 (85%)

TOP SALES REPS

	SALES REP	REVENUE	
1	John Doe	\$100,100.00	
2	Crystal Smith	\$80,000.00	
3	Jack Carter	\$10,940.00	
4	Mona Jones	\$5,410.00	
5	Harriet Simpson	\$100.00	

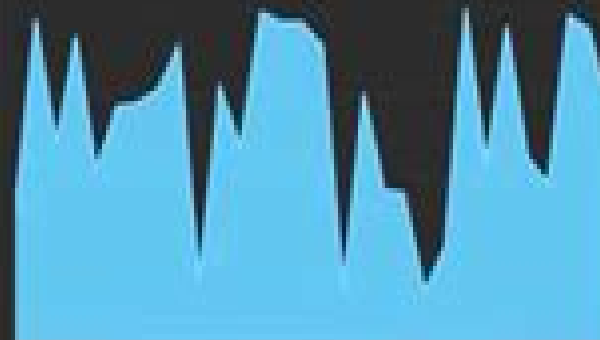
SALES FUNNEL



NEW CUSTOMERS

1,837 new

new customers



Mar 31 Mar 2 Mar 1 Mar 31 Mar 2 Mar 1 Mar 31 Mar 2

TOP OPPORTUNITIES

	COMPANY	VALUE	
1	Google	\$110,000.00	
2	Microsoft	\$140,000.00	
3	Adobe	\$50,000.00	
4	Amazon	\$40,000.00	
5	McDonalds	\$10,000.00	
6	Burger King	\$5,000.00	
7	Wendy's	\$7,500.00	
8	IBM	\$7,000.00	
9	Starbucks	\$5,000.00	
10	Shawarma	\$3,500.00	
11	Pizza	\$2,000.00	

SALES GOAL PTD

\$135,000.00

4 achieved



Business Objects Dashboards Tutorial

R Barnett



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Windows Developer's Journal, 1999

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