



## Concept Paper Template

(1-2 pages)

*A concept paper may include some or all of the following sections, depending upon how developed the research idea and whether or not the concept paper is being developed in response to a specific funding opportunity. Concept papers should sell the idea to potential funding sponsors and/or collaborators. Consider using a compelling title, graphics and/or data to illustrate key points.*

### Title

- Introduction:** In 2-3 sentences, provide a brief overview of the project, an explanation of how it aligns with the funding agency's mission, and why the research question needs to be addressed.
- Purpose:** If applicable, describe the funding mechanism you believe is a strong match for the project.
- Project Description:** Describe the "who, what, and when" - i.e. what tasks will be undertaken, who will lead those tasks, and when the work will be accomplished. The project description can be broken down into 3 sections:
- Problem & Significance:** Explain why you think, based on a review of the literature, that the topic needs study and why it is important to the field.
- Approach/Methodology:** Specify what hypotheses you will test and what model will guide your hypotheses. Explain what is new in your approach, why it is important to be done, and how it is unique. Include mention of any resources, collaborators, target populations, preliminary data, etc. that are available to the project.
- Impacts & Outcomes:** Describe the project's expected outcomes, which may include impacts on the scientific field, societal benefits, health impacts, economic impacts, etc.

# Business Concept Research Paper

**Maria Th Semmelrock-Picej, Aleš Novak**



## **Business Concept Research Paper:**

*New Perspective and Insights on Business Model Innovation using Systems Thinking and Action Case Studies* Bastian Halecker, 2016-07-07 In the 20th century the dominance of firms in a market was based mainly on scale and large resources George Jin Zhang et al 2015 It has become more important to explore novel ways of engaging customers and getting them to pay Baden Fuller Johnson et al 2008 *Smart Analytics, Artificial Intelligence and Sustainable Performance Management in a Global Digitalised Economy* Pallavi Tyagi, Simon Grima, Kiran Sood, Balamurugan Baluswamy, Ercan Özen, Eleftherios I. Thalassinou, 2023-05-29 The Covid 19 pandemic has created chaos in the business world and forced leaders to rethink their operational status quo Balancing the physical and virtual spaces of the global digital economy has called for additional support from data driven technologies like smart analytics and artificial intelligence Exploring the Field of Business Model Innovation Oliver Gassmann, Karolin Frankenberger, Roman Sauer, 2016-10-01 Presenting a broad literature review of scholarly work in the area of Business Model Innovation this new book analyses 50 management theories in the context of BMI to yield valuable new insights Research on BMI is still in its infancy and has so far proved to be more than just a sub discipline of strategy or innovation research Exploring the field of Business Innovation demonstrates the importance of the discipline as a more specialized management research field and offers new understandings of this important subject It presents grand theories that will help researchers approach BMI through a different angle and describes business models as phenomena enabling readers to understand their patterns and mechanisms Reviewing the most important academic work on the subject over the last 15 years the authors aim to open up the debate and inspire researchers to look at this phenomenon from new and different angles Practice-Driven Research on Enterprise Transformation Frank Harmsen, Henderik A. Proper, 2013-06-01 This volume constitutes the proceedings of the 6th Working Conference on Practice Driven Research on Enterprise Transformation PRET held in Utrecht The Netherlands on June 6 2013 co located with the Enterprise Transformation Track of the 21st European Conference on Information Systems ECIS Successful enterprises have well defined managerial responsibilities and understandable project priorities and enable their processes to be sufficiently agile even improvisational and continuously changing They do not solely rely on only mechanistic or purely organic processes and structures but see enterprise transformation as a combination of deliberate and organic change This year's papers represent this hybrid view Moreover most of them are based on practical cases which will further contribute to our understanding of enterprise transformation The eight papers presented in this volume were allocated to tracks on practical experiences with methods and techniques cases in enterprise transformation and enterprise architecture in practice **The Practice of Enterprise Modeling** Jānis Grabis, Dominik Bork, 2020-11-17 This book constitutes the proceedings papers of the 13th IFIP Working Conference on the Practice of Enterprise Modeling held in Riga Latvia in November 2020 Due to the COVID 19 pandemic the conference took place virtually The 19 full papers presented together with 7 short and 2 invited papers in this

volume were carefully reviewed and selected from a total of 58 submissions to the main conference The special focus of PoEM 2020 is on the role of enterprise modelling in the digital age The selected papers are grouped by the following topics Enterprise Modeling and Enterprise Architecture Formal Aspects of Enterprise Modelling Foundations and Applications of Enterprise Modeling Enterprise Ontologies Business Process Modeling Risk and Security Modeling Requirements Modeling and Process Mining *ECMLG2013-Proceedings For the 9th European Conference on Management Leadership and Governance* Maria Th Semmelrock-Picej,Aleš Novak,2013-01-09 Business Models Christian Nielsen,Morten Lund,Marco Montemari,Francesco Paolone,Maurizio Massaro,John Dumay,2018-11-01 The growing body of research on business models draws upon a range of sub disciplines including strategic management entrepreneurship organization studies and management accounting Business Models A Research Overview provides a research map for business scholars incorporating theoretical and applied perspectives It develops the field of business model research by offering a critique of the field as it has developed to date and provides a guide for future research and theorization The research performed as a basis for this book improves and extends prior subjective and less documented work by using a scientific approach to identifying impactful research The book argues that business model research is a mature field and that future research should focus on performative and ecosystem based contributions with the timely identification of four distinct stages of business model research The study here provokes a new set of research questions which are addressed in the concluding passages of Chapters 5 8 as a point of departure for those researching business models This book is essential primary reading for scholars and practitioners of business models who are looking to seek out new knowledge and build new perspectives

**City Logistics 2** Eiichi Taniguchi,Russell G. Thompson,2018-05-24 This volume of three books presents recent advances in modelling planning and evaluating city logistics for sustainable and liveable cities based on the application of ICT Information and Communication Technology and ITS Intelligent Transport Systems It highlights modelling the behaviour of stakeholders who are involved in city logistics as well as planning and managing policy measures of city logistics including cooperative freight transport systems in public private partnerships Case studies of implementing and evaluating city logistics measures in terms of economic social and environmental benefits from major cities around the world are also given

**Managerial Opportunity Recognition in Business Model Innovation** Marijan Topic,2017-11-06 Master s Thesis from the year 2017 in the subject Business economics Business Management Corporate Governance Friedrich Alexander University Erlangen Nuremberg language English abstract The goal of this Master s thesis is to examine the relationship between managerial OR and business model innovations BMIs in established organizations In order to meet the complexity of the topic this thesis is focused on factors that hinder or help managers in recognizing business opportunities Focusing on incumbent firms this paper conducts further research to identify the main influencing factors including challenges vulnerabilities and obstacles The thesis is divided into six parts starting with a brief description of the research topic

including the problem position and objective Second a literature review is conducted to summarize the state of research including theoretical foundations In today s scientific literature the two fields of research BMI OR are by no means treated independently from each other For the time being BMI and OR are considered independently of each other It is then shown exactly how current literature treats managerial OR with respect to BMI The results are then synthesized into a summary highlighting what is known and not known The areas of controversy in the literature are identified and questions are formulated that need further research The third part of the thesis consists of expert interviews Derived from the literature review a guideline for interviews is developed to treat the research gaps in an appropriate way and to meet the complexity of the task setting The explorative survey aims to identify the challenges and drivers of managerial OR in BMI and to identify approaches that have not yet been addressed in scientific literature to a significant extent The core of the analysis is the splitting of the BM into the elements value proposition value creation and value capture This ensures that all the facets of a company s BM are accurately addressed and form the basis for high quality results In order to cover a broad range the paper does not focus on a certain industry The interviews are conducted with an array of decision makers in organizations that have attempted or are currently attempting to innovate their BM at the business unit level or the corporate level The Degrowth Economy. Strategic Path for Clothing Brands' Future and Empowerment Model for Fashion Consumers?

,2021-08-23 Master s Thesis from the year 2021 in the subject Business economics Offline Marketing and Online Marketing grade 1 AMD Akademie Mode Design GmbH Fresenius University language English abstract This thesis aims to develop degrowth oriented business models for fashion brands that could not only bring competitive advantage to these organizations but also drive the achievement of the Sustainable Development Goals defined by the United Nations in 2015 The outcome of this thesis provides a range of design options and strategies that can be implemented by fashion brands in the degrowth framework combined within a custom buildable business model matrix An empirical research conducted with both qualitative and quantitative data assessed the developed business model matrix based on nine existing fashion organizations The results showed the existence of three observable business model archetypes presenting strong similarities with the proposed model however always limited to a very reductive approach of the degrowth economy The degrowth economy has long been undervalued by businesses considering prosperity without growth as an impossible match With the rising pressures imposed by climate change the new transformative challenges the fashion industry is facing and current shifts in consumers purchasing behaviors the degrowth economy debate appears as a relevant opportunity to initiate systemic change within the fashion industry This research highlights the need and relevance for the development of fashion business models using a more holistic approach of the degrowth economy now given possible thanks to the translation of degrowth concepts and ideas into implementable business strategies It suggests that fashion brands could get strong competitive advantages by following these recommendations and by acting as pioneers in a field that goes beyond the current understanding of

sustainability in the fashion industry      *Harvard Business Review* ,1923 Includes sections Review of business literature and Book notices      *Value Creation of Private Equity* Kevin Elsässer,2018-01-11 Master s Thesis from the year 2016 in the subject Business economics Investment and Finance grade 1 0 European Business School International University Schlo Reichartshausen Oestrich Winkel language English abstract Private equity companies are seen as high risk investment funds trying to gain high returns on their investments in a period of around three to seven years Even if the private equity industry has played an important role in growth or as an external financing source of established companies as well as newly established companies private equity investors are not seen as sustainable value creators In various occasions private equity funds are even declared as a greedy instrument to earn fast money In order to analyse whether private equity companies create value in a sustainable way this study compares the performance of private equity backed initial public offerings IPOs with non private equity backed IPOs Moreover it analyses whether private equity backed IPOs outperform the market This study evaluates the performance of private equity backed IPOs by performing two separate empirical analyses one focusing on the UK private equity market the largest private equity market in Europe and one focusing on the entire European market The research conducts a quantitative analysis of secondary data more specifically by using stock prices of private equity backed firms non private equity backed firms and applicable benchmark market indices Such data was obtained from multiple sources such as the London Stock Exchange Bloomberg and Yahoo Finance In general the study compares the performance of private equity backed IPOs with non sponsor IPOs with regard to their price development and abnormal returns The analysis is based on multiple independent analyses of each IPO In order to provide a general understanding of this issue and to be able to interpret the research results the paper discusses the theoretical framework and the findings of other authors In recent decades several authors have demonstrated their research on private equity based IPOs as well as the value creation of private equity firms Based upon these hypotheses are formulated which are then subsequently tested using multiple research methods In general the study indicates that the majority of private equity firms do not create sustainable value More than 50% of the analyzed private equity backed companies were not able to outperform the market benchmark indices On average private equity backed firms were able to significantly outperform the market in the UK However they were unable to perform equally well on a European level      **Bookseller & Stationer and Office Equipment Journal** ,1927      **Executive's Magazine** ,1922      Manufacturing Jeweler ,1927      **Illinois Bell Magazine** Illinois Bell Telephone Company,1929      *Veneers* ,1922      The Clay-worker ,1925      **National Lithographer** ,1925      **Business Model Innovation** Daniela Andreini,Cristina Bettinelli,2018-05-04 This book presents a systematic literature review of 156 published papers on business model innovation BMI The aim is to identify and integrate the different theoretical perspectives analytical levels and empirical contexts in order to deepen understanding of this complex phenomenon The authors conduct an inductive thematic analysis based on an informal ontological classification that identifies 56 key themes Within each

theme discussion focuses on thematic patterns potential inconsistencies and debates and future directions and opportunities for research The book makes a number of significant contributions to the field First it offers a deeper understanding of the evolution of research on BMI through an ontological map that identifies the key thematic areas in the literature Second a multilevel model is developed that clarifies the concept of BMI by identifying its drivers contingencies and outcomes Third the authors identify clear and specific directions for further research and offer suggestions on research design creating an informative road map for the future The book will be of value both to scholars and researchers and to practitioners

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