

MENTAL HEALTH PROVIDER'S GUIDE TO MANAGED CARE

Industry insiders reveal how to
successfully participate and profit in
today's system.

LEONARD REICH
ANDREW KOLBASOVSKY

Care Guide Health Managed Mental Provider

Wolfgang Guggemos

A red circular graphic with a gradient, appearing as a partial circle or a thick arc, located to the right of the name bar.

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Managed Mental Health Care S. Richard Sauber, 2013-10-28 Published in 1997 Managed Mental health Care is a valuable contribution to the field of Psychiatry Clinical Psychology Mental Health Providers Guide To Managed Care Leonard Reich, Andrew Kolbasovsky, 2006 For both patients and providers the words managed care are loaded with negative connotations synonymous with inefficiency and bureaucracy Forced to perform a delicate balancing act of offering the best possible care for their clients while carefully adhering to various managed care policies and procedures providers in particular often wince at the prospect of having to deal with managed care companies or MCOs Fearing burdensome paperwork low reimbursement rates and denials of care it s not surprising that a number of mental health professionals choose to limit their involvement with managed care companies or eliminate it altogether My clients are all on different health plans how can I keep the policies straight Getting services approved is so time consuming that I m better off accepting only self paying clients aren t I Do the benefits of working with MCOs really outweigh the drawbacks The answer according to two industry insiders is yes If you know how to work with the system the system can work for you Mental Health Provider s Guide to Managed Care is the first handbook of its kind to offer clinicians a window into the inner workings of MCOs Authors Reich and Kolbasovsky candidly draw on their combined 37 years experience in the field to walk readers through all the major elements of how to successfully work within the system marketing yourself and your practice to an MCO getting onto a MCO s network maintaining a good relationship and communicating with MCOs for quick service approval reducing your liability understanding your rights and responsibilities getting paid and more Every issue big and small is covered from capitation versus fee for service payment arrangements to evaluating which MCOs are a good fit to join and everything in between After explaining how to work with the system the authors reveal how to put the system to work for you Tips for building your practice through referrals generating business through doctor collaboration and understanding future practice opportunities are all covered By demystifying the complexities of managed care and offering a unique inside view of the process this book mitigates the negative connotations associated with MCOs and exposes the hidden benefits of a seemingly burdensome process Exceedingly reader friendly and packed with insightful tips and vignettes Mental Health Provider s Guide to Managed Care is one clinician s guide you won t want to be without The Managed Care Answer Book Gayle McCracken Tuttle, Dianne Rush Woods, 2013-09-05 This text aims to provide answer to questions such as what happens when you get dropped from a managed care panel How do you get paid Why can t you get on a managed care panel This book is an extended question and answer session where issues are tackled from the providers perspective Armed with the resources examples and explanations provided in this book clinicians will be positioned to make the decisions that contribute to success under managed care **The Managed Care Answer Book for Mental Health Professionals** Gayle McCracken Tuttle, Dianne Rush Woods, 1997 First Published in 1997 Routledge is an imprint of Taylor Francis an informa company

The Clinician's Guide to Managed Behavioral Care William Winston, Norman Winegar, 2014-02-04 Managed care is a revolution impacting the practice of clinicians throughout America The Clinician's Guide to Managed Behavioral Care called a survival kit and must reading helps clinicians develop and market professional services attuned to the needs of managed care systems manage the utilization process and reshape an office practice or hospital based program to become more managed care friendly It is newly referenced and updated for clinicians to continue to advocate for their patients and clients The Clinician's Guide to Managed Behavioral Care addresses how clinicians can develop and market professional services attuned to the needs of managed care systems how to best manage the utilization review process how to re shape an office practice or hospital based program to become more managed care friendly and how to best advocate for patients and clients Readers will understand the history and evolution of attempts to manage mental health care costs and services as well as the emerging clinical economic and social trends that will continue to fuel changes in the mental health field in coming years Importantly this guide sensitizes readers to the perspectives about mental health care benefits and the treatment field held by the payor community insurance carriers HMO's and self insured employers It allows readers to consider a payor's view of how professionals can play a crucial role in providing quality services while helping control spiraling mental health care costs costs that have escalated much faster than other segments of health care Who can benefit from this book Practicing psychologists social workers psychiatrists substance abuse counselors marriage and family therapists Employee Assistance Professionals psychiatric nurses professional counselors program managers hospital administrators and health care marketing professionals will find The Clinician's Guide to Managed Behavioral Care an invaluable resource It is often said that in the future all in the treatment community will be involved in managing care and that the most successful clinicians and practices will be those most adept at working with managed care systems on behalf of their patients and clients This book helps you understand how Important topics in The Clinician's Guide to Managed Behavioral Care the changing marketplace for mental health substance abuse treatment services assessing market opportunities in light of managed care influences clinical service needs of managed care systems clinical innovations examples case studies vignettes strategies for managing utilization review marketing strategies for office based practitioners hospital managed care partnerships contemporary office management strategies to control costs consumers and managed care directory of America's HMOs directory of America's Managed Mental Health Care Companies glossary of key terms SAMHSA News, 1999 The Clinician's Guide to Managed Behavioral Care Norman Winegar, 1996 Managed care is a revolution impacting the practice of clinicians throughout America The Clinician's Guide to Managed Behavioral Care called a survival kit and must reading helps clinicians develop and market professional services attuned to the needs of managed care systems manage the utilization process and reshape an office practice or hospital based program to become more managed care friendly It is newly referenced and updated for clinicians to continue to advocate for their patients and clients The Clinician's Guide to Managed

Behavioral Care addresses how clinicians can develop and market professional services attuned to the needs of managed care systems how to best manage the utilization review process how to re shape an office practice or hospital based program to become more managed care friendly and how to best advocate for patients and clients Readers will understand the history and evolution of attempts to manage mental health care costs and services as well as the emerging clinical economic and social trends that will continue to fuel changes in the mental health field in coming years Importantly this guide sensitizes readers to the perspectives about mental health care benefits and the treatment field held by the payor community insurance carriers HMO s and self insured employers It allows readers to consider a payor s view of how professionals can play a crucial role in providing quality services while helping control spiraling mental health care costs costs that have escalated much faster than other segments of health care Who can benefit from this book Practicing psychologists social workers psychiatrists substance abuse counselors marriage and family therapists Employee Assistance Professionals psychiatric nurses professional counselors program managers hospital administrators and health care marketing professionals will find The Clinician s Guide to Managed Behavioral Care and invaluable resource It is often said that in the future all in the treatment community will be involved in managing care and that the most successful clinicians and practices will be those most adept at working with managed care systems on behalf of their patients and clients This book helps you understand how Important topics in The Clinician s Guide to Managed Behavioral Care the changing marketplace for mental health substance abuse treatment services assessing market opportunities in light of managed care influences clinical service needs of managed care systems clinical innovations examples case studies vignettes strategies for managing utilization review marketing strategies for office based practitioners hospital managed care partnerships contemporary office management strategies to control costs consumers and managed care directory of America s HMOs directory of America s Managed Mental Health Care Companies glossary of key terms

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most noted psychologists with extensive experience in managed care Their tone is optimistic rather than pessimistic as they look at developments others have only deplored they see potential roles and opportunities for growth for psychologists In an era of dramatic health change all those practitioners who are concerned about how to make managed care work for them rather than against them will find this Guide essential reading

ALTERNATE BLURBA Psychologist s Proactive Guide to Managed Mental Health Care offers a concise overview of the evolution of managed mental health care and its impact on the working lives of clinical and counseling psychologists While many books explore the ramifications of managed care for psychotherapy this is the first to take a broad perspective and examine the ways in which the new health care delivery system is affecting all aspects of practice not just treatment but also assessment and training and mental health research as well

Controversies in Managed Mental Health Care Arthur Lazarus,1996 This book is a second generation book on managed mental health care that probes areas of uncertainty and tension in the managed care world Each chapter is framed as a question and addresses a controversial area in managed mental health care A spirited discussion ensues capturing conflict inherent in the managed care movement By reading this book mental health professionals will have a greater understanding of the strengths and weaknesses of managed care and a more realistic interpretation of managed care systems of the future

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