

2016

# WINE PRICING SEGMENTS

(What You Get For What You Spend)



## EXTREME VALUE

Bulk wines with no distinction.

## VALUE

Basic quality bulk wines from large regions and producers.

## POPULAR PREMIUM

Large production decent varietal wines and blends with basic typicity.

## PREMIUM

Good, solid quality wines with typicity and basic terroir (e.g. "taste of the place").

## SUPER PREMIUM

Great handmade wines from medium–large production wineries. Expect terroir, typicity and an element of craft.

## ULTRA PREMIUM

Great-quality, handmade, excellent-tasting, cellar-worthy wines from producers from small to large.

## LUXURY

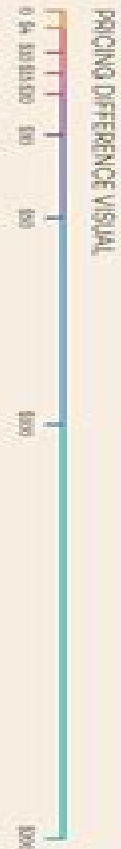
Excellent wines from top wine regions and microsites made by near-top producers of all types of wine types.

## SUPER LUXURY

Wines from top wine producers from micro-sites, although not necessarily the top bottlings.

## ICON

The pinnacle of wines, wineries, and micro-sites.



**TYPICITY:** A wine tasting "varietyally" correct (e.g. a Cabernet Franc wine that is indicative of the Cabernet Franc variety).

**TERROIR:** A wine having flavors (and aromas) that are indicative of the location where it was grown.

This model is based on the Table 5 from "Analyzing the US retail wine market using price and consumer segmentation models," *AWRP* (2005), with inflation accounted for (2005–2016) and consideration taken from price observations from online retailers ([klines.com](http://klines.com), [wine.com](http://wine.com), [totalwine.com](http://totalwine.com) and [winelibrary.com](http://winelibrary.com)). We are not economists, this is purely for observation and not official reference.



WINE FOLLY

# Cheap Wine Price Guide

**Alexis Bespaloff**



## Cheap Wine Price Guide:

Mr. Cheap's Guide To Wine B.A. Cheap, 2006-09-17 From navigating the liquor store to pairings with food this is the only guide you need for everything wine Did you know that boxed wine keeps longer than expensive bottled wine Or that inexpensive wine paired with the right food can have a better taste than pricey bottles And the screwcaps you find on bargain jugged wine enhances flavor for longer periods of time than corks giving you more for your money With Mr Cheap s Guide to Wine you will learn how why and which inexpensive wines can be as good if not better than their pricier counterparts This engaging and informative guide briefs you on all the secrets of bargain hunting including The best wines you can get for ten dollars What makes expensive wine expensive and how to get around it Pairing wine with food for an inexpensive party Layouts of liquor stores A crash course in bargain wine Perfect for the sophisticated palate with a tight budget Mr Cheap s Guide to Wine is all you need to fill your wine cellar for less How to Choose the Real Bargains, Inexpensive Wine. A Guide to Best Buys Susan Lee, 1974 Wine Wars II Mike Veseth, 2022-07-01 Here s the inside scoop on the wine world Globalization has pushed back the borders of the wine world creating a complex interconnected market where Old World and New World wines and producers compete head to head Writing with wit and verve Mike Veseth a k a the Wine Economist tells the compelling story of the war between the market forces that are redrawing the world wine map and the terroirists who resist them This is the battle for the future of wine and for its soul The fight isn t just over bottles bought and sold however power and taste are also at stake Who will call the shots in the wine market of the future Who will set the price Whose palate will prevail Veseth masterfully brings all of these questions together in the only book on the wine business written for all lovers of wine Wine Wars II begins by exploring wine globalization where readers follow Missionaries Migrants and Market Reforms to faraway New Zealand and learn how to unlock the secrets of their local retail Wine Wall by mastering the DaVino Code Globalization brings a world of wine to our doorsteps Commodification helps us make sense of the resulting embarrassment of riches but at a cost Readers must decide if they are Martians or Wagnerians consider why They Always Buy the Ten Cent Wine and then probe the puzzle of Outlaws Prisoners and the Great Escape Who stands in the way of the global wine market s assault on wine s very soul The Revenge of the Terroirists Resistance is not futile because We Are All Terroirists Now but that doesn t mean the future of wine is secure A final section explores Wine s Triple Crisis environmental crisis plus economic crisis plus identity crisis Taken together these crises pose the most serious threat to wine as we know and love it Each section of Wine Wars II ends with a suggested wine tasting that invites readers to experience the book s ideas and arguments with all their senses by sampling a few carefully chosen wines Can the soul of wine survive and thrive in this unfriendly environment You ll have to read Wine Wars II to find out **Guide to Inexpensive Wines** Alexis Bepaloff, 1973 *The vade mecum; or, A, B, C guide to Denmark, Sweden, and Norway, by Ttenrub Elohta* Athole Burnett, 1875 **The Vade Mecum, Or A, B, C Guide to Denmark, Sweden, & Norway** Athole Burnett, 1876 **The**

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*Alexis Bespaloff's Guide to Inexpensive Wines* Alexis Bespaloff,1976      The Rough Guide to Languedoc and Roussillon Brian Catlos,2004 The definitive guide to one of France s most varied and exciting regions The Rough Guide to Languedoc and Roussillon combines rich cultural and historical information and lively coverage of all the sights with detailed practical information for all budgets Special attention is given to outdoor activities including cycling and hiking as well as boating the region s famous inland waterways Expert advice is given on making the most of the region s gastronomic specialities and vineyards Coverage is close up and critical the guide tells you what to see what to pass up and gives you all the inside information to make your travels in the region rich and rewarding      **The Freemason's Chronicle** ,1881      **K.I.S.S. Guide to Wine** Robert Joseph,Margaret Rand,2000 As part of the Keep It Simple Series this guide helps readers discover the world s finest wines as they master the perfect pairings of wine and food Aficionados will obtain information on how to start a cellar and store wine      Food & Wine ,2009      *Cassell's household guide* Cassell, ltd,1881      **Parker's Wine Buyer's Guide** Robert M. Parker (Jr.),1987 Revised updated and greatly expanded this guide provides complete easy to understand facts opinions and ratings for more than 7 500 wines from all major wine regions With his famous 50 100 point system and entertaining informative tasting notes Parker once again makes the world of wine accessible to everyone Color maps and charts throughout National ads media      *The Guide to South and East Africa* ,1913      The Farmer's Weekly ,1926

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