

Things you should consider:

Who and where are the people you want to connect with?

- you must have a plan and know who you want to connect with and why. (this can potential clients, job prospects, people in your industry, or anyone else you want to meet)
- find out what platforms the people you want to connect with use (if no one you want to connect with use the platforms you do, then how do they know you exist?)

Example:

- I use Facebook more to connect with potential clients on the retail side (weddings & portraits) of my business. Facebook is where newly engaged couples, families, high school seniors spend most of their time social media time.
- I use twitter and LinkedIn to connect with business professionals, people in my industry, other related industries, and potential clients on the commercial side (editorial and advertising) of my business. This is where these people are. They might be on Facebook too, but they are conducting business on Twitter and LinkedIn.
- I use other platforms such Flickr, Instagram, Pinterest, and Tumblr more for personal and SEO purposes, but also to cast a huge net of people seeing my name and work on a constant basis. The larger the net, the better chance I have of people contacting me.
- As awesome as social media is.....it's 100% worthless as a tool unless you commit to using it on a frequent basis. I'm not talking once a month, frequent meaning daily or at least once every couple days. The more you use, the better off you will be.
- Find platforms that you find easy to use, easy to access, and easy to keep up with.
- Find platforms that are fun and you enjoy! The more you like something, the more often you will use it.

FROM VIRTUAL TO PERSONAL

Just like in real life, social media is a 2-way street. You must make an effort to socialize with others, in return, they will socialize with you. Hence the reason it's called **SOCIAL** media and not Just ME media.

Constant Contacting Tool Easily You Can Connect To People

RJ Alexander



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