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EXCELLENT
CUSTOMER SERVICE

Vivek Bindra

Double Your Growth Through Excellent Customer Service

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Double Your Growth Through Excellent Customer Service:

Double Your Growth Through Excellent Customer Service ,2018-02-19 This high power motivational book intends to double your profits by offering Quality service By reading this book you can ensure high appraisals incentives perks with best industry practices It also enables you to Gain and retain your internal external customers Increase effectiveness by connecting with your prospects Gain a winning collaborative edge amongst colleagues and competitors Let your customers bring more customers Strengthen your effectiveness by building trust in relations Transform angry customers to happy customers Listening reflectively for customer retention delight Unravel the secret to Quick and successful business expansion Who should read This book can be picked up by Entrepreneurs CEO s CMO s COOs HR Heads etc Employees of all ranks of MNCs PSUs SMEs etc Professionals like Doctors CA s Lawyers Engineers Teachers etc Students from schools colleges universities and institutions or Anyone who wants to achieve maximum professional excellence in minimum time Vivek Bindra is the founder of Global ACT Global Academy for Corporate Training He is a renowned Author Motivational Speaker International Corporate Trainer Business Consultant Life Executive Coach He inspires and encourages people making them realize their true potential While serving with over 150 corporate clients hundreds of thousands have benefited from his dynamic workshops internationally Double Your Growth Through Excellent Customer Service , **To**

Command Is to Serve Rajat Saha,2019-02-01 First line Manager is the most important position in a Pharmaceutical Organization They play an essential role They form the backbone of pharmaceutical industry Today the role of a first line manager has changed in view of the changed environment They must possess leadership qualities They not only control appraise and analyze they also encourage improve and inspire medical representatives But how do you become a successful Pharma First Line Leader **To Command Is To Serve** provides the answer It gives you a complete framework for becoming a successful Pharma First Line Leader Among the significant features of this book are Leadership skills of a Pharma first line leader Supervision and Managerial functions of a first line leader Joint Field Work According to John Adair If communication is sister to leadership then motivation is brother This book will help you To understand what motivates medical representatives and To improve your communication skills If you are a first line leader or want to lead a team of medical representatives this book is for you **Everything About Corporate Etiquette** Vivek Bindra,2017-01-23 Everything about

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shares a parable of a business transformation that illustrates his seven levers approach to success An entrepreneur and triathlon coach named JJ finds himself struggling to keep his bike shop afloat But that all changes when a fellow athlete shows him how to turn the store s profitability around with seven key 10 percent wins Instead of offering a list of dos and don ts Cadence imparts wisdom by inviting readers on a journey into the lives of two characters who each have something valuable to teach the other Through the story s down to earth dialogue and realistic business challenges readers are drawn into the story of JJ and Charlie and how they each learn to hit their stride Best Business Book 2018 International Business Awards Gold Medal Winner 2018 Non Fiction Book Awards Silver Medal Winner 2018 Axiom Business Book Awards Bronze Medal Winner 2018 American Business Awards Winner Business 2018 Independent Press Award Wildways ,1920

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Double Your Growth Through Excellent Customer Service Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the ability of words has be much more evident than ever. They have the capacity to inspire, provoke, and ignite change. Such could be the essence of the book **Double Your Growth Through Excellent Customer Service**, a literary masterpiece that delves deep in to the significance of words and their affect our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall impact on readers.

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