

DOOR-TO-DOOR MILLIONAIRE

Secrets of Making the Sale



LENNY GRAY

Door To Door Millionaire Secrets Of Making The Sale

Daniel F McAuley



Door To Door Millionaire Secrets Of Making The Sale:

MORE Door-to-Door Millionaire Lenny Gray, 2021-01-29 Lenny Gray author of Door to Door Millionaire Secrets of Making the Sale is changing the door to door sales industry once again with his new book MORE Door to Door Millionaire Next Level Training This book teaches even more tactics and techniques that Lenny has used to grow several multi million dollar companies primarily through door to door sales Lenny reveals how to earn time on the doors with his 3 Door Rule technique and the best strategies for making comeback appointments An entire chapter is devoted to teaching sales reps how to gain a competitive advantage over other door to door sales reps and companies Lenny s tactical knocking strategies will boost your sales production as you learn tips for effectively knocking during the mornings weekends even in bad weather and what it means to knock doors off the beaten path Learn the daily routines of the most successful door to door sales reps and how to channel positive momentum from day to day and door to door Business owners and entrepreneurs are given advice about how door to door sales can impact their business why door to door sales does well in some industries and not others and what the future looks like for the door to door sales industry For more information visit [www LennyGray com](http://www.LennyGray.com)

Door-to-Door Millionaire Lenny Gray, 2013-04-24 Door to Door Millionaire Secrets of Making the Sale is THE book to help you improve your communication and door to door sales skills This is a MUST read for new and experienced sales reps Lenny s proven techniques will advance any sales rep s skills from Fortune 500 sales professionals to strip mall shoes salesmen This guide teaches readers how to recognize vital nonverbal clues how to resolve the five most common customer concerns during the sales process and even includes a homeowner s guide on how to effectively get rid of door to door salespeople These strategies and methods shed light on how door to door sales reps generate hundreds of millions of dollars annually Filled with real life examples of how these cutting edge strategies can lead to success this guide will teach readers everywhere the principles needed to be most effective in sales and everyday life Door to Door Millionaire instills invaluable and extraordinarily effective sales principles to readers everywhere Not just for door to door sales reps this informational resource can be used by anyone looking to improve their sales or communication skills with others The first book of its kind to specifically list door to door sales techniques this resource utilizes established techniques that can work even in the most hostile sales environments and can benefit readers in any industry Exceptionally useful and applicable toward a diverse range of scenarios this enlightening resource will help readers everywhere maximize their potential Author Lenny Gray has had a long and successful career in the door to door sales industry Along with running his own companies Lenny has consulted for a variety of other businesses and has taught his sales techniques and methods to a multitude of audiences With thousands of accounts sold for various industries throughout the United States he has used his successes to personally provide on the door training to hundreds of sales reps many of whom have continued on to become very successful in their careers as accountants attorneys engineers physicians teachers business owners and sales professionals [www lennygray com](http://www.lennygray.com)

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