

Patricia Snow

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Customer Service Representative

*Providing Exceptional Service ... Building Loyal Relationships ... Solving Problems ...
Increasing Sales*

- Dynamic customer service professional experienced in both call-center and retail store settings.
 - Excel in listening to customer needs, articulating product benefits and creating solutions that provide value to the customer.
 - Build and maintain enduring customer relationships to boost sales and generate repeat business.
-

Experience

ABC Company, Sometown, WI *(National retail brand with a fast-growing catalog operation)*

Customer Service Representative, 9/2011 to Present

- Respond to telephone inquiries, providing quality service to customers and associates inquiring about the availability of products or status of orders.
 - Listen attentively to caller needs to ensure a positive customer experience.
 - Access electronic and paper cataloging systems to look up product information and availability.
 - Strive for quick complaint resolution; commended by supervisor for the ability to resolve problems on the first call and avoid escalation of issues.
 - Excel within a service-oriented company, demonstrating a talent for communicating effectively with customers from diverse backgrounds.
-

DEF Company, Sometown, WI *(Sometown's largest showroom for residential and commercial flooring)*

Customer Service Representative, 6/2011 to 9/2011

- Ensured customers were satisfied with every part of the flooring experience, from initial greeting through order completion.
 - Memorized the company's product offerings; contributed to a 12% sales increase for the quarter by communicating product benefits and providing excellent service.
 - Recommended solutions within customer budgets and proactively followed up with all leads.
-

Education

ABC High School, Sometown, WI
Diploma, 5/2011

Seminars completed:

Customer Service Resume Skills Examples



S Ashworth

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SALES RETAIL AND CUSTOMER SERVICE SKILLS Prabhu TL, 2020-12-22 Immerse yourself in the dynamic world of sales retail and customer service a captivating domain where the art of building relationships and exceeding customer expectations drives business success Sales Retail and Customer Service Skills is a comprehensive guide that unveils the essential techniques and strategies that empower professionals to thrive in customer facing roles Mastering Customer Centric Excellence Step into the heart of customer centric excellence as this book explores the core principles and practices that define exceptional sales retail and customer service professionals From persuasive selling to creating memorable shopping experiences this guide equips you with the tools to build lasting relationships with customers Key Themes Explored Sales Techniques Discover effective selling approaches that convert prospects into loyal customers Retail Merchandising Embrace the art of visual merchandising and creating inviting store environments Customer Experience Learn strategies to elevate the customer journey and exceed expectations Effective Communication Harness the power of effective communication in resolving customer inquiries and complaints Customer Relationship Management Embrace the significance of building and maintaining strong customer relationships Target Audience Sales Retail and Customer Service Skills caters to sales professionals retail associates customer service representatives entrepreneurs and anyone seeking to excel in customer facing roles Whether you work in a retail store call center or e commerce platform this book empowers you to deliver exceptional customer experiences Unique Selling Points Real Life Customer Success Stories Engage with inspiring case studies of customer centric triumphs Retail Sales Analytics Emphasize the role of data driven insights in optimizing retail sales performance Emotional Intelligence Learn how emotional intelligence enhances customer interactions and satisfaction Customer Loyalty Explore techniques for building customer loyalty and fostering repeat business Unlock the Path to Customer Satisfaction Sales Retail and Customer Service Skills transcends ordinary sales and customer service literature it is a transformative guide that empowers you to create meaningful connections with customers Whether you seek to increase sales improve customer satisfaction or enhance the overall retail experience this book is your roadmap to success Secure your copy of Sales Retail and Customer Service Skills and unleash the art of delighting customers to drive business success and foster enduring loyalty

YouMap: Find Yourself. Blaze Your Path. Show the World! Kristin Sherry, 2018-11-15 The first all in one book of its kind YouMap Find Yourself Blaze Your Path Show the World provides you with a real world tested step by step process to achieve career clarity and execute a winning job search Kristin Sherry's proven career coaching process is placed in your hands along with the expertise of career services professionals Patricia Edwards Kerri Twigg Brian Brandt Kamara Toffolo Lisa Jones and Donna Serdula author of LinkedIn Profile Optimization for Dummies Discover the four pillars of career satisfaction determine your next best career move and confidently explain your value in your networking conversations cover letters resume LinkedIn profile and job interviews

How to Choose Your Major

Mary E. Ghilani, 2017-07-07 Guide students through the career decision making process as it pertains to college choices with this manual that helps students identify interest skills and values conduct career research and prepare for a profession after graduation Entering the workforce after college can be scary to say the least especially if a graduate is unprepared or ill equipped to seek out an appropriate career path or job opportunity This practical manual dispenses invaluable tips strategies and advice to students preparing for the job market by guiding choices impacting academic courses fields of study and future marketability Author Mary E Ghilani wisely describes how college majors relate to employment and introduces the eight Career Ready competencies sought by employers in new graduates Written by a 25 year veteran in the field of career counseling this guidebook helps students undecided about their future navigate the intimidating journey from college to career readiness Content explores the best strategies and tips for choosing a career ways to overcome common career indecisiveness suggestions for careers based on personality type and the latest employment projections and salary figures Chapters for students with atypical circumstances such as older adults veterans those with criminal records and those with special needs examine the unique paths available to them as they define their skills and launch their careers after graduation

Second Chance Mary E. Ghilani, 2010-04-09 A certified career counselor provides practical tips and strategies to help midlife career changers identify the best career change options update their resumes interview with confidence and successfully find jobs As the definition of work and retirement continues to evolve those at midlife have more opportunity than ever to design the jobs they have always wanted **Second Chance How Career Changers Can Find a Great Job** shows how it s done Starting with an overview of midlife retirement trends and the benefits of older employees the book details both the issues involved in making a career change and the career options available to career changers Expert career counselor Mary E Ghilani helps readers analyze why they want to change their career develop a change plan and explore the best career options for their particular circumstances Readers will discover how to find a new job using the latest technology how to effectively market oneself to potential employers how to upgrade a resume and how to improve interviewing skills Self reflective exercises tips on finding a job in a tight economy and helpful career educational and employment resources round out this comprehensive guide

Occupational Outlook Handbook, 2006 Describes 250 occupations which cover approximately 107 million jobs *Haldane's Best Resumes for Professionals*, 2000 Outlines the principles of writing an effective resume that will attract the attention of potential employers *202 Great Resumes* Jay A. Block, Michael

Betrus, 2004-04-21 A comprehensive collection of sample resumes for any job in any field *202 Great Resumes* gives job hunters more of everything they need to get a great job These resumes cover more professions more resume styles and formats and more cutting edge job search strategies than ever before Fresh sample resumes for today s most sought after professions are included as well as special samples for recent grads and those who ve been out of work for extended periods Features include Resumes for every experience level from college grads to corporate executives Endorsed by the Professional

Association of Resume Writers and Career Coaches Proven advice on cover letters networking negotiating and references
 More keywords that hiring managers look for in a resume **Occupational outlook handbook, 2010-11 (Paperback)**
 ,1990 **ACE the IT Resume** Paula Moreira,2007-07-13 Create a first rate resume that will get you hired in IT Stand out in
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 Regina Pontow,1996 *THE BIG BOOK OF JOBS 2012-2013* McGraw-Hill Editors,2011-07-26 Up to date authoritative job
 information from the most trusted source the U S Department of Labor Does your resume tell employers what they really
 need to know Which fields are showing the most growth opportunity What is a realistic salary for the job you want Whether
 you ve recently earned a degree decided to change careers or reentered the workforce after an extended absence is the
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 polished resumes The Occupational Outlook Handbook offers the latest statistics on Working conditions Employment trends
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 Department of Labor,2011-06-03 The most comprehensive up to date resource available for choosing the career that s right
 for you When making a decision about your career path it is crucial that you consider any aspect of a job that will affect your
 future your sense of fulfillment and your bottom line With current statistics from the number one source of job data in
 America the U S Department of Labor the Occupational Outlook Handbook 2011 2012 is your best choice for researching
 careers whether you re looking for your first job or contemplating a career change From able seaman to zoologist you ll get
 vital information about more than 250 occupations including Nature of the work and working conditions Earnings Training
 qualifications and advancement Job outlook With its vast amount of practical up to date information the Occupational Outlook
 Handbook is an essential tool for making informed intelligent decisions about your future Did you know Training at a
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working conditions can vary from regular hours in an office setting to long periods of standing in an operating room Accountants and auditors budget officers credit analysts loan officers and underwriters have training and skills similar to those of financial managers Boilermakers often use potentially dangerous equipment such as acetylene torches and power grinders handle heavy parts and work on ladders or on top of large vessels **BIG BOOK OF JOBS, 2009-2010** McGraw-Hill Editors,2008-09-23 Comprehensive up to the minute information on top jobs and job search techniques from the United States Department of Labor With up to the minute data from the U S Department of Labor plus cutting edge career strategies from McGraw Hill The Big Book of Jobs saves you precious time by offering everything you need for job hunting in a single volume From building career management skills and writing resumes to exploring 250 career possibilities this resource arms you with the tools to effectively pound the pavement *The Big Book of Jobs* United States Department of Labor,2006-09 Offers comprehensive information on top jobs and job search techniques from the United States Department of Labor From building career management skills and writing resumes to exploring working conditions and salary ranges of 250 career possibilities this volume provides you with the tools required for an effective job search *101 Best Resumes: Endorsed by the Professional Association of Resume Writers* Jay A. Block,Michael Betrus,1997-03-22 Offers advice on how to create letters and resumes that get jobs *Step-by-step Resumes* Evelyn U. Salvador,2006 A step by step guide to writing an outstanding resume that offers expert tips and practical suggestions for filling in employment gaps using customizable ClipBullets choosing the right keywords and more Includes a CD with resume templates and worksheets **The Resume.Com Guide to Writing Unbeatable Resumes** Rose Curtis,Warren Simons,2004-04-19 The first step to getting a great job is writing a great resume This book will be your first step **America's Top Jobs for People Without College Degrees** J. Michael Farr,1996-10 Contains up to date descriptions for more than 100 major jobs that do not require a college degree Lists tasks and responsibilities working conditions skills requires growth projections average earnings training and more for each job

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